



# GATEWAY ENERGY

## SERVICES®

<b>Founded</b>	<b>1997</b>
<b>Headquarters</b>	<b>Montebello, N.Y.</b>
<b>Employees</b>	<b>300</b>
<b>Customers (RCEs)</b>	<b>385,000</b>

(1) One RCE represents 100 Dth of annual natural gas consumption or 10,000 kWh of electric consumption.

## CORPORATE PROFILE

### COMPANY HISTORY

1997	Founded and received New York license to sell natural gas.
1999	Received New York license to sell electricity and New Jersey licenses to sell natural gas and electricity.
2001	Received Maryland license to sell natural gas.
2002	Received Ohio license to sell natural gas and electricity.
2003	Received license in District of Columbia to sell natural gas.
2004	Received licenses to sell electricity in Texas and natural gas and electricity in Virginia.
2007	Relocated corporate headquarters to Montebello, N.Y., and changed name to Gateway Energy Services Corporation.
2008	Received licenses in Ontario, Canada, to sell natural gas and electricity.
2009	Opened satellite call center in Wilkes-Barre, Pa., and received Pennsylvania license to sell electricity. Received approval in Kentucky to sell natural gas in the Columbia Gas of Kentucky service area.
2010	Received license in Pennsylvania to sell natural gas.

**Gateway Energy Services Corporation**, based in Rockland County, N.Y., is one of the most highly regarded retail energy suppliers of natural gas and electricity. We serve residential and business customers in more than 35 markets across eight states, the District of Columbia, and Ontario, Canada. We operate as Gateway Power Services in Texas and as Gateway Energy Services Ltd. in Canada.

# YOUR ENERGY® YOUR CHOICE

## The History of Choice

Historically, natural gas and electricity were distributed to consumers in the U.S. and Canada exclusively by utilities with monopoly franchises granted by state, provincial and local governments. As individual states and provinces began to deregulate and open their retail energy markets to competition, consumers across North America became empowered to choose their energy supplier. Today, in deregulated markets, energy suppliers compete with one another to provide innovative and attractive pricing plans tailored to meet customer requirements, while maintaining the highest level of service. The power of choice, made possible by energy deregulation, fosters competition and gives consumers more control than ever.



## Our Products and Services

Gateway Energy Services offers a number of competitive energy products designed to meet the requirements of our residential and business customers.

**Variable-Rate Plan:** This plan provides maximum flexibility. Participants in this plan benefit from highly competitive pricing and our wholesale buying capabilities. With this choice, the variable rate changes monthly based on market conditions while customers maintain the ability to lock in a fixed rate at any time.

**Fixed-Rate Plan:** This plan protects against rising energy costs and market volatility. Customers receive long-term price certainty for the full duration of their contract.

**Index Plans:** These plans are market based with rates that are calculated using published wholesale prices. An Index Plan will vary monthly, but at the customer's request, can be converted to a Fixed-Rate Plan at any time during the term of the agreement.

## The Gateway Energy Difference

Customers rely on us to provide competitive products, giving them more control over their costs. Our mission is to offer our customers innovative solutions that give them pricing stability plus exemplary service while we build one of the strongest independent energy providers in North America.

We have professional energy advisors who work with our customers to understand their needs and make recommendations based on their specific circumstances and the performance of the energy markets. Our wholesale energy buyers are specialists in their fields and are able to purchase and deliver natural gas and electricity in an extremely cost-effective manner, providing Gateway Energy with the ability to offer highly competitive prices to our customers.



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